

# UNIFORM LISTING AGREEMENT ("AGREEMENT") OF THE GREATER KALAMAZOO ASSOCIATION OF REALTORS® ("GKAR") (DESIGNATED AGENCY WITH LIMITED DUAL AGENCY)

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For office use only.

BROKER MEMBER		AGREEMENT Date	. 20
OFFICE			, 20
1. DEFINITIONS: BROKERS: The terms "Broker" and "Brokers" refer collective employees, licensees, and assigns.	ly to the list	ing and selling real estate brokers, the broke	rs' officers, directors, agents,
1. 2. DURATION AND DESCRIPTION: In consideration of Broker's efforts to market "	The Propert	y" described below, negotiate with potential Buy	ers and facilitate the details of
the transaction, Seller	NAME		
whose address is	NAME		
STREET ADDRESS			
CITY		STATE .	ZIPhereby grants Broker until
11:59 P.M. the day of		, the exclusive right to sell The Property	
commonly known asPROPERTY STREET	ADDRESS		
ZIP CODE	ADDITEOS		
City, Village, Township of Count	y of	, Michigan TAX ID #	
 ( <u>CIRCLE ONE)</u>			
A. If the property is located in a subdivision or condominium:			
Lot(s): Unit(s): Garage: Port: Storage Unit:			
B. If unplatted, or if there is additional land, a complete legal description is require		NAME OF SUBDIVISION OR CONDOMI	
2. 3. PRICE AND TERMS: The price of The Property is to be (\$		)	
any other price terms or evenence to which Coller may be coffer concert. All		he noid in LLC funde	dollars in cash o
any other price, terms, or exchange to which Seller may hereafter consent. All m	-		
ALL IMPROVEMENTS AND FIXTURES ARE INCLUDED in the purchase prici including all accessories and complete rotor equipment (unless rented); all land indoor and outdoor lighting fixtures and their ,-light bulbs and ,- and their shades; j door openers and transmitters; antennas and satellite dishes; ceiling fans; wall built-in sound system wiring and built-in speakers; wall mounted hardware for TV and fireplace inserts; drapery and and-curtain hardware; window shades and and all-water conditioning/filtration equipment (unless rented); water heaters (unless r tanks (unless rented); water pump and pressure tanks; underground sprinkling sy and transmitters; stationary outdoor grills; above-ground and underground pet ( attached shelving; mirrors; stationary outdoor grills; storage sheds; pool and poor monoxide detectors; thermostats; timers; and under-cabinet appliances; stora spas and all related equipment; screens, storm windows and doors; fireplace door	Iscaping and heating and a mounted ha d's (excluding blinds; wall rented); sum rstem and co fencing; sect d equipment; lige sheds; pr ors, screens	<u>, including all</u> -plantings; <u>plumbing</u> ; <u>electrical</u> ; <u>la</u> air conditioning equipment (excluding window ur rdware for TV's (excluding TV); wood burners, <u>g</u> the TV); security systems; fireplace doors, scree to_wall carpeting; <del>screens, storm windows and</del> p pumps; <del>heating and air conditioning equipment</del> <u>ntrollers</u> ; built-in kitchen appliances; awnings; ma <u>urity systems; outdoor play equipment; attache</u> <u>fencing; affixed outdoor play equipment; attache</u> <u>foncing; affixed outdoor play equipment; affixec</u> <u>ools and pool equipment</u> <u>invisible fencing and cr</u> <u>and grates;</u> and	andscape lighting; ceiling fans hits and portable units); garage fireplace inserts and gas logs bens and grates; wood burners deors; stationary laundry tubs ht (excluding window units); LF ail boxes; garage door openers d-work benches; cabinetry; al k-smoke/fire detectors, carbor ontrollers; hot tub <u>s and and/o</u>
except the following RESERVED ITEMS:			
Rented Items:			
Rented from:			
3 <u>4.</u> LEAD-BASED PAINT: Seller acknowledges being informed of Seller's responsi hazards to potential Buyers. Seller represents that the above-described re			

4852d, regarding lead-based paint disclosure regulations.

4.-5. RESIDENCE EXEMPTION: Seller represents that the current Homeowner's Principal Residence Exemption on The Property is \_\_\_\_\_%. Seller agrees to promptly notify Broker and Buyer, if any, in writing of any rescission of their current Principal Residence Exemption and/or any other change/s that may directly affect the exempt status of The Property prior to closing. Seller further agrees to notify Broker of any changes resulting from any reassessment notices.

5. 6. REQUIRED INFORMATION: Mortgage/s: Lender name		Acc	ount #	<i>‡</i>					 
Other Lenders/Liens/ <del>Balances</del> :								 	 
Special assessments: <u>Type</u> <u>What</u> :	Amount owed: \$	Eligible	to	be	paid	in	full	Y	N:
Association fees: \$Buy-in fees:	Other:								
Home Owners Association:	Association Contact Inf	fo:						 	 
Association fees: \$Buy-in fees:	Other:								

- 6-.7. BROKERS AND LICENSEES SALESPERSONS NOT REPRESENTING SELLER: Seller has been informed by Broker that Seller may be contacted by <u>Agents Brokers or</u> Salespersons who do not represent Seller and who may be representing a potential Buyer as Buyer's Agents. Seller understands that an Agent working for a Buyer has a duty to disclose all information to the Buyer that the Agent knows about either Seller or The Property. Seller may also be contacted by <u>Agents Brokers or Salespersons</u> who are not Agents of either Seller or a potential Buyer. Seller understands that any information disclosed to any Licensee other than Seller's Designated Agent(s) or Named Supervisory Broker may be disclosed to potential Buyers.
- 7-8. BROKER'S DESIGNATED AGENCY POLICY/POSSIBILITY OF DUAL AGENCY: Broker, from time to time, enters into agreements with Buyers to serve as their agent for the purpose of arranging the purchase, lease, exchange or option of property. Seller desires that Broker include The Property in offerings to any such potential Buyers. Certain conflicts of interest will occur because Buyer and Seller have different interests to protect. Seller and Broker agree that:

A. If a Buyer-client of Broker becomes interested in The Property, Broker and Named Supervisory Broker will be Dual Agents, representing both Buyer and Seller. Seller's Designated Agent will represent Will represent Seller exclusively, and Buyer's Designated Agent will represent Buyer exclusively unless Seller's Designated Agent is also personally the Designated Agent for Buyer. In that situation, Seller's Designated Agent, Named Supervisory Broker and Broker will all represent Seller and Buyer as Dual Agents.

**B.** If Seller's Named Supervisory Broker is also Buyer's Designated Agent, Broker shall appoint another Supervisory Broker to represent Seller. The original Named Supervisory Broker will continue to be a Dual Agent. Any confidential information previously disclosed to original Named Supervisory Broker shall remain confidential, and not be disclosed to a Buyer.

Any time Broker, a Supervisory Broker or Designated Agent function as a Dual Agent, the following provisions shall govern their action:

- 1) They will not knowingly say anything or do anything which might place one party at a disadvantage, such as disclose personal confidences;
- 2) They shall assume a role as an intermediary, facilitator, and/or mediator to assist Buyer and Seller;
- They shall not disclose to Buyer that Seller might accept a price other than the listing price; nor shall they disclose to Seller that Buyer might be willing to pay a higher price;
- 4) The commission agreed to be paid by Seller to Broker in this Agreement shall remain unchanged and the entire commission shall be paid to Broker.
- 8.9. BROKERAGE FEE: The Brokerage fee for services rendered is established by mutual agreement between parties to this agreement. Broker commissions are not set by law and are fully negotiable. Seller agrees to pay Broker \$ (US Funds) plus (%) percent of the purchase price, plue (US Funds), with a minimum fee upon sale of \$\_\_\_\_\_\_, (collectively, the "Brokerage Fee"), if during said period, The Property is sold by anyone; or if anyone produces a Buyer ready, willing and able to purchase The Property; or if it shall be sold within \_\_\_\_\_\_\_ months after expiration date of this Agreement (Protection Period) to any person or persons with whom Seller, Broker or any licensed real estate broker/agent has had negotiations, offered or dealt with for the sale thereof during the listing period, unless The Property is re-listed with a licensed real estate broker. In the event an option is granted during the term of this Agreement or within the Protection Period to a proposed Buyer with whom anyone has had negotiations, offered or dealt with, for the sale thereof, during the listing period, the fee shall be deemed earned even if the option is exercised after the expiration of the Protection Period. If after expiration of the listing and prior to signing of an option The Property has been re-listed with a licensed real estate broker.

9. 10. BROKER <u>COOPERATION AND</u> FEE SHARING-INSTRUCTION: Seller and Broker agree to offer, as compensation, a portion of the total fee due to other GKAR, MLS, and MichRIC SWMRIC-participants as follows:

- A. Offer sub-agency to such other MLS participants. Not offer sub-agency to such other MLS participants. (Check only (1) one)
  - Offer as compensation, a portion of the total brokerage fee due to such other MLS participants as follows:
  - (fill in a number for each blank; a flat fee amount may be included here as well)
    - % of the purchase price to Sub-agents with a minimum amount of \$\_\_\_\_\_. (Only fill in if sub-agency is offered.)
    - \_\_\_\_\_% of the purchase price to Buyer agents with a minimum amount of \$\_\_\_\_\_
      - \_% of the purchase price to Agents not representing Buyer or Seller with a minimum amount of \$\_\_\_\_\_\_

When an offer is received, the selling fee requested may be higher than the amount being offered. If Seller agrees to pay the higher amount, the Brokerage Fee shall be increased accordingly, but at no time shall the listing broker be required to accept a lesser fee than agreed.

10-11. PAYMENT OF BROKERAGE FEE: Seller hereby acknowledges that Broker is entitled to payment of the brokerage fee at the time it is earned in accordance with the Brokerage Fee paragraph.

11. IMPUTED KNOWLEDGE: Imputed Knowledge is knowledge attributed to a person (because of a person's legal responsibility for another's conduct) even though the person does not have actual knowledge. Seller agrees that a Buyer's Agent's knowledge and his/her Supervisory Broker's knowledge of information relating to the Buyer, The Property\_ or the transaction by Broker or Broker's licensees shall will not be imputed to any other licensee affiliated with Broker. Seller further agrees that information relating to the Buyer, The Property or the transaction known by other licensees will not be imputed to the Designated Agent.

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- 14.-13. SELLER DISCLOSURE: Seller acknowledges that Seller is bound by the provisions, obligations and penalties of the Michigan Seller's Disclosure Act. Seller further acknowledges that Seller is required to provide Broker or prospective Buyer or Buyer's Agent a written Seller's Disclosure Statement before the execution of a binding Buy and and Sell Agreement. Seller shall provide updated Seller's Disclosure Statement if required by law. Seller acknowledges and understands that failure to provide a prospective Buyer a signed Seller's Disclosure Statement may enable Buyer to terminate an otherwise binding Buy and and Sell Agreement prior to the close of sale. In addition, Seller acknowledges and understands that in the event Seller provides the Seller's Disclosure Statement after entering an otherwise binding Buy and and Sell Agreement, a prospective Buyer may terminate the Buy and and Sell Agreement by delivering written notice to the Seller within 72 hours after delivery of the Seller's Disclosure Statement in person, or within 120 hours after delivery of a Seller's Disclosure Statement by registered mail. Seller further acknowledges that if Broker becomes aware of any material defects in The Property, Broker is hereby authorized to disclose same to Buyer.
- 15. 14. LIQUID HEATING FUEL Such as propane, fuel oil, firewood, pellets, etc. which is owned by Seller and located on The Property will become the property of Buyer at the time of possession. Seller shall deplete the existing supply only by normal usage.
- 16.-15. LAND DIVISION ACT: If the sale of The Property creates a land division, Seller is advised that Seller must comply with all terms and conditions of the Land Division Act and applicable local ordinances. Broker makes no representations regarding any of Seller's rights or obligations under the Land Division Act. Seller is advised to contact an attorney regarding Seller's rights and obligations under the Land Division Act.
- 17.-16. MARKETABLE TITLE: Seller agrees to convey marketable title to The Property subject to conditions, limitations, building & and use restrictions, and easements of record ("Exceptions"). As evidence of marketable title, Seller shall furnish Buyer, at Seller's expense, an Owner's Policy of Title Insurance, with standard exceptions, in the amount of the purchase price.
- 18.\_17. DUE ON SALE: Seller understands that selling or transferring The Property does not relieve Seller of any mortgage obligation or other indebtedness to which The Property is subject, unless otherwise agreed to by the lender or required by law or regulation.
- **19.** <u>18.</u> **SELLER'S REPRESENTATATION:** Except as otherwise disclosed in writing, Seller represents to the best of Seller's knowledge and belief that:
  - A. There is no pending or threatened litigation, administrative action or claim relating to The Property.
  - **B.** The Seller has not been notified of any mandatory utility connections or upcoming assessments.
  - **B**-C. The Seller is the owner of title to The Property in the condition required for performance hereunder.
  - C.D. There is no existing violations of any laws, statutes, ordinances, regulations, orders or requirements of any governmental authority affecting The Property. E. I represent I am a US citizen.
- 20. 19. INVESTIGATIONS: Broker is hereby authorized to advise any prospective Buyer to have investigations performed as provided for in the GKAR Authorized Buy and and Sell Agreement. Seller shall have utilities turned on for investigations.
- 21.-20. WELL/WATER QUALITY/SEPTIC EVALUATIONS: If The Property has a private well and/or septic system, Seller acknowledges that Seller may be required to provide to Buyer an evaluation report of the well/water quality and/or septic system after a Buy and and Sell Agreement is signed and prior to closing. Broker recommends that Seller obtain such evaluations in accordance with said Buy and and Sell Agreement. Seller may be required by applicable governmental authority, or by contractual provisions, to pump the septic system and/or take other remedial actions regarding the well/water quality and/or septic system.
- 22.21. MAINTENANCE: Seller shall be responsible to insure, secure, maintain and winterize The Property. Broker shall not be responsible or liable for such matters.
- 23.-22. ACCESS AND INDEMNIFICATION: Seller agrees to provide licensees and other parties authorized by Broker with reasonable access to The Property, including all improvements on The Property, for the purpose of showing The Property, performing investigations or services, to prospective Buyers and for service providers to perform services and investigations in conjunction with a proposed sale of The Property. Once a binding Buy &and Sell Agreement is executed with a potential Buyer, Seller may be requested toshall have ALL utilities on for Buyer's investigations and appraisals. Utilities include, but are not limited to, electric, natural gas, propane, heating oil, sewer and water. Seller shall be solely responsible for de-winterization, re-winterization and any and all costs-and procedures associated with this subparagraph. If a tenant occupies The Property, consent of the tenant is required. Seller shall cooperate to obtain the consent of the tenant. Seller is advised to verify the existence of or obtain personal property insurance through Seller's insurance agent. Broker recommends that Seller safeguard or remove all valuables and prescription medication. Seller acknowledges that neither GKAR, Multiple Listing Service ("MLS"), <u>MichRICSWMRIC</u>, listing and cooperating Brokers nor any of their representatives, employees, licensees or subagents, is an insurer against injury, loss or damage to person(s) or property. Seller releases and agrees to defend, indemnify and hold harmless GKAR, MLS, and all Listing Brokers and cooperating Brokers and any of their representatives, employees, licensees or subagents, from any responsibility for injury, loss or damage to person(s) or property arising out of showing The Property or resulting from the use of a lockbox (additional instructions if any, appear on following page).

Additional Instructions:

24.23. SELLER'S MOTIVATION: Seller authorizes Broker to disclose to a Buyer the following reasons for selling The Property: \_\_\_\_\_

25. 24. SELLER OFFERED CONCESSIONS: As an inducement to potential buyers, Seller authorizes Broker to promote and convey Seller's willingness to pay up to \$\_\_\_\_\_\_\_or \_\_\_\_\_% of actual sales price as a financial concession. Such offer shall be non-binding on Seller until such time as a binding Buy and Sell Agreement is reached with such terms included.

26.-25. GKAR/MLS/MICHRIC SWMRIC AUTHORIZATION AND SELLER OPT-OUT CHOICES: Seller grants Broker permission to submit The Property to GKAR, MLS, and MichRIC SWMRIC. In accordance with the policies and procedures adopted by GKAR, unless Seller chooses otherwise, Seller's property listing will be displayed on the Internet, the address of the listed property will be displayed on the Internet, third parties may be allowed to write comments or reviews about the listed property, and an automated estimate of the market value of the listed property (or hyperlink to such estimate) may be displayed in conjunction with the listing for the listed property, except as noted below. Broker's obligations under this section shall be limited to those matters within Broker's direct control.

A. Seller hereby advises Broker that Seller <u>does not want</u> the listed property to be displayed on the Internet. Seller understands and acknowledges that consumers who conduct searches for listings on the Internet will not see information about Seller's Property in response to Internet searches.

B. Seller hereby advises Broker that, although Seller <u>does want</u> the listed property to be displayed on the Internet, Seller <u>does</u> <u>not want</u> the address of the listed property to be displayed on the Internet.

Regarding "Virtual Office Websites", as defined by the Bylaws of the Greater Kalamazoo Association of REALTORS®:

- C. Seller hereby advises Broker that Seller <u>does not want</u> to allow third parties to write comments or reviews about the listed property or display a hyperlink to such comments or reviews in immediate conjunction with the listing for the listed property.
- D. Seller hereby advises Broker that Seller <u>does not want</u> to allow third parties to display an automated estimate of the market value of the listed property (or hyperlink to such estimate) in immediate conjunction with the listing for the listed property.

## 27. 26. CANCELLATION: This contract can be cancelled only if Seller and Broker agree in writing.

- 28.-27. AUTHORIZATION AND DATA: Seller hereby authorizes Listing Broker to place a sign-on The Property, place a lockbox (lockbox does not ensure security), photograph, video, sketch, create floor plans, obtain information on Seller's encumbrances, utility and other costs of on The Property, obtain information on Seller's encumbrances and utility and other costs of on The Property, obtain information on Seller's encumbrances, and advertise The Property and usinge the descriptive materials set forth here or on related forms. Seller acknowledges and represents that Seller authority to grant and hereby does grant to authorizesBroker an irrevocable non-exclusive license to (1) use all information, sketches, photographs, digital images, video, audio, and virtual tours and any compilation thereof (collectively the "Data") provided by Seller or Seller's third party vendor for marketing and advertising Seller's property including producing compilations and derivatives of the Data and (2) to cooperate with Brokers to enforce any and all interests, including registering and enforcing copyrights, that to restrict the presentation of any offer to purchase The Property to a time when a licensee from Listing Broker is available to advise-Seller or Seller's third party vendor may have in such Datawith respect to the offer.
- 29. 28. OFFERS: Seller authorizes Broker to restrict the presentation of any offer to purchase The Property to a time when a licensee from Listing Broker is available to advise Seller with respect to the offer. Upon acceptance of a Buy and and Sell Agreement for The Property, Broker shall not be required to present any subsequent offers.

30.29. HEIRS AND SUCCESSORS: This contract binds Seller, Broker, their personal representatives and heirs, and anyone succeeding to their interest in The Property.

- 31. SALE or SOLD: The terms "Sale" or "Sold" shall be deemed to include but not be limited to any exchange or trade to which Seller consents. In the event of an exchange or trade, Broker is permitted to represent and receive compensation from Seller and Buyer.
- 32. EARNEST MONEY DEPOSIT: If Seller authorizes Broker to retain all or part of Buyer's earnest money deposit pursuant to Buy and Sell Agreement, Seller agrees that Broker will receive one-half (½) of said retained earnest money deposit as a brokerage fee for services rendered, but not exceeding the total brokerage fee payable had the sale been completed. If a sale to such Buyer is subsequently completed, Broker shall be entitled to the full brokerage fee, less any amount previously received, regardless of the time the sale is completed.

## <del>33. <u>30.</u></del>

- 34.31. CONSENT TO FEES: Seller acknowledges that Broker may be offered placement fees, finder's fees or other consideration from service providers who become involved in the sale of The Property. Seller hereby grants Broker permission to receive such fees and/or consideration.
- 35.32. COUNTERPARTS/SIGNATURES: This Agreement may be signed executed in one or more counterparts, each of which will be deemed to be an original copy of this Agreement and all of which, when taken together, will be deemed to constitute one Agreement. The exchange of copies of this Agreement and signature by personal service, facsimile, or other similar electronic means commonly in use, or any other means permitted by applicable state or federal statue-device shall constitute effective execution and delivery of this Agreement as to the parties and may be used in lieu of the original Agreement for all purposes. Copies shall be deemed to mean any duplicate, reproduction or similar exact imitation of the original executed Agreement. Signatures of <u>Tthe Pparties delivered as described above-transmitted by facsimile or similar device</u> shall be deemed to be their original signatures for all purposes and shall be deemed valid and binding upon <u>Tthe Pparties as if their original signatures</u>, initials and modifications were present on the documents in the handwriting of each party. Seller shall not assert the statute of frauds or nonenforceability or validity of this Agreement because of facsimile or similar electronic device copies being used, and Seller specifically waives and relinquishes any such defense. The Seller agrees to provide an original signed document to Broker upon request.
- 33. LIMITATION: Seller or Broker agree that any and all claims or lawsuits the parties relating to this agreement must be filed no later than six (6) months after the date of termination of this agreement. The parties waive any statute of limitations to the contrary.
- 36-34. NON-DISCRIMINATION: Seller agrees not to discriminate because of race, color, national origin, age, sex, disability, religion, marital or familial status, and agrees to comply with any other applicable <u>F</u>ederal, State and/or local non-discrimination provisions with respect to the sale or lease of The Property. There is no pending or threatened litigation, administrative action or claim relating to The Property.
- 37-35. RENTAL PROPERTY: If The Property is rented now or if it shall be rented at any time during the term of this listing, Seller shall supply a copy of rental agreement to Broker and disclose the existence and terms of any oral rental agreements. Seller agrees that once a binding Buy & and Sell Agreement is executed:
  - A. None of the tenants occupying The Property shall be entitled to any concessions, rebates, allowances or free rent for any period after the closing date.
  - B. Seller will not enter into any agreement pertaining to The Property or any modification of, or release from, an existing lease or rental agreement, without the prior written consent of the Buyer.
  - C. Seller shall provide copies of all leases and security deposit information to Buyer or Selling Broker within three days of the last dated acceptance of the Buy &and Sell Agreement.
  - D. Seller shall notify Buyer or Selling Broker in writing of the possession rights of any person or entity, including, but not limited to, tenants. If Seller does not provide such notice and copies within such three days, Seller warrants that no other person or entity has possession rights.
- 38.—NOTE OR CHECK FOR EARNEST DEPOSIT: Broker will not be responsible for collection of earnest money deposit checks that do not clear or promissory notes on which Buyer defaults. Broker may proceed on Broker's own account to collect Broker's portion of any such note or check, assign Broker's interest without recourse to Seller or take other action as Broker may deem appropriate.
- 39. DATA LICENSE: Seller acknowledges and represents that Seller has authority to grant and hereby does grant to Broker and Broker's Agent an irrevocable non-exclusive license to (1) use all information, sketches, photographs, digital images, video, audio, and virtual tours, and any compilation thereof (collectively the "Data") provided by Seller or Seller's third party vendor for marketing and advertising Seller's property, including producing compilations and derivatives of the Data and (2) to cooperate with Broker and Broker's licensees to enforce any and all interests, including registering and enforcing copyrights, that Seller or Seller's third party vendor may have in such Data.

40. LEASING OF THE PROPERTY: If Seller leases The Property or any part thereof during the term of this Agreement, Seller agrees to pay a leasing fee to Broker of \_\_\_\_\_% of the total Rent for the first \_\_\_\_\_ months for which rent is paid plus \$\_\_\_\_\_\_ ("Leasing Fee"). A Leasing Fee shall be due in the event The Property is leased during the Protection Period by anyone with whom Seller, Broker or any licensed real estate broker/agent has had negotiations, offered or dealt with for the sale or lease of The Property during the period of the Agreement. For purposes of this paragraph, the Protection Period shall be defined to include \_\_\_\_\_\_ months after expiration of this Agreement. The Leasing Fee shall be paid by Seller to Broker upon execution of the lease by Seller and a tenant ("Tenant"), unless otherwise agreed to by Seller and Broker, in writing. Purchase of The Property by Tenant: If Tenant purchases The Property during (a) the term of the lease; (b) any extension of the lease term; or (c) within \_\_\_\_\_\_\_days after expiration of the lease term, then a Brokerage Fee shall be paid to Broker.

#### <u>41. 36.</u>

37. HOME SURVEILLANCE: Seller understands that use of audio surveillance devices during showings, open houses or inspections of The Property may result in a violation of State or Federal criminal wiretapping statues.

# 42. <u>38.</u> OTHER

ITEMS:

- 39. SELLER ACKNOWLEDGES THAT <u>SELLER THEY</u> HASVE CAREFULLY READ THIS AGREEMENT, INCLUDING PAGES 1, 2, 3, <u>AND</u> 4 AS WELL AS ANY ATTACHMENTS, BEFORE SIGNING. THE TERMS OF THE LISTING AGREEMENT, INCLUDING BROKER COOPERATION AND FEE SHARING WILL BE REFLECTED AS AN OFFERING TO SELLING BROKERS; HOWEVER, THE SELLER IS ADVISED TO CAREFULLY REVIEW ANY SUBSEQUENT BUY AND SELL AGREEMENT TO CONFIRM THAT THE TERMS AND CONDITIONS OF THAT OFFER ARE ACCEPTABLE TO SELLER, SUCH TERMS, INCLUDING PERSONAL PROPERTY, FIXTURES, RESERVED ITEMS, POSSESSION, ETC. MAY BE DIFFERENT FROM THIS LISTING AGREEMENT.
- 43. 40. RECEIPT, ACKNOWLEDGMENT & AND ACCEPTANCE: This Agreement contains the entire terms of the Agreement of the parties. Seller acknowledges receipt of a copy of this Agreement. This Agreement is accepted by \_\_\_\_\_\_\_, Agent(s) for Broker and Seller's Designated Agent(s). Broker further appoints \_\_\_\_\_\_\_ as Named Supervisory Broker. Broker may appoint additional licensees as Seller's Designated Agent(s). Broker will notify Seller of any such appointments. The original Seller's Designated Agent(s) and all additional Seller's Designated Agent(s) shall continue to represent Seller for the duration of this Listing Agreement.

# Signature(s)

(Broker's Agent):	Seller:	Seller:
Primary Phone:	Primary Phone:	Primary Phone:
	y <del>Phone:</del> y Phone:	Secondary Phone:
		Address:
	City, State, Zip Code:	City, State, Zip Code:
Fax:	Fax:	Fax:
E-mail:	E-mail:	E-mail: