

Greater Kalamazoo Association of REALTORS® Monthly Cumulative Sales Report April

| | <u>2024</u> | <u>2024</u> | <u>2025</u> | <u>2025</u> |
|--|----------------------|--------------|----------------------|--------------|
| | | <u>units</u> | | <u>units</u> |
| Residential Sales | \$306,490,401 | 1,055 | \$300,088,669 | 1,006 |
| Lots and Land | \$10,332,700 | 85 | \$11,008,416 | 106 |
| Multi-Family | \$8,251,410 | 31 | \$9,186,201 | 43 |
| Commercial, Industrial and Business Opportunity | \$3,528,000 | 15 | \$20,289,200 | 29 |
| Total sales year to date | \$328,602,511 | 1,186 | \$340,572,486 | 1,184 |

| | | |
|--|-----------|-----------|
| Year To Date | | |
| Average Residential Sale Price | \$290,512 | \$298,299 |
| Ratio Listed Price/Sale Price % | 98.00% | 99.00% |
| Median Residential Sale Price | \$256,600 | \$268,775 |

| | | |
|---|-------|-------|
| YTD Number of Residential Listings Entered | 1,441 | 1,509 |
| Number of Active Residential Listings at Month End | 424 | 500 |

