

2023
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
December

	<u>2022</u>	<u>2022</u> <u>units</u>	<u>2023</u>	<u>2023</u> <u>units</u>
Residential Sales	\$1,274,202,773	4,644	\$1,132,752,586	3,867
Lots and Land	\$38,639,183	327	\$40,042,938	333
Multi-Family	\$34,025,327	159	\$25,745,029	109
Commercial, Industrial and Business Opportunity	\$59,830,348	110	\$48,357,284	94
Total sales year to date	\$1,406,697,631	5,240	\$1,246,897,837	4,403

<u>Year To Date</u>		
Average Residential Sale Price	\$274,376	\$292,928
Ratio Listed Price/Sale Price %	104%	100%
Median Residential Sale Price	\$238,000	\$251,000

YTD Number of Residential Listings Entered	5,470	4,892
Number of Active Residential Listings at Month End	386	458

