2023
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
July

	<u>2022</u>	2022 units	2023	2023 units
Residential Sales	\$730,788,645	2,624	\$619,678,400	2,096
Lots and Land	\$27,522,583	224	\$22,863,426	199
Multi-Family	\$20,745,200	96	\$14,782,770	63
Commercial, Industrial and Business Opportunity	\$41,117,547	71	\$15,251,884	40
Total sales year to date	\$820,173,975	3,015	\$672,576,480	2,398
Year To Date  Average Residential Sale Price Ratio Listed Price/Sale Price % Median Residential Sale Price	\$278,502 102.00% \$239,900		\$295,648 100.00% \$250,500	
YTD Number of Residential Listings Entered	3,431		2,857	
Number of Active Residential Listings at Month End	527		497	

