

2023
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
October

	<u>2022</u>	<u>2022</u> <u>units</u>	<u>2023</u>	<u>2023</u> <u>units</u>
Residential Sales	\$1,111,141,664	3,996	\$975,479,796	3,295
Lots and Land	\$33,290,283	292	\$34,471,522	288
Multi-Family	\$30,059,927	140	\$19,793,553	86
Commercial, Industrial and Business Opportunity	\$53,234,547	93	\$39,140,284	75
Total sales year to date	\$1,227,726,421	4,521	\$1,068,885,155	3,744

<u>Year To Date</u>		
Average Residential Sale Price	\$278,063	\$296,048
Ratio Listed Price/Sale Price %	105%	100%
Median Residential Sale Price	\$240,000	\$255,000

YTD Number of Residential Listings Entered	4,917	4,318
Number of Active Residential Listings at Month End	538	541

