

2023
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
September

	<u>2022</u>	<u>2022</u> <u>units</u>	<u>2023</u>	<u>2023</u> <u>units</u>
Residential Sales	\$1,002,849,593	3,604	\$863,317,146	2,919
Lots and Land	\$32,191,483	274	\$30,023,026	259
Multi-Family	\$27,357,302	128	\$18,213,753	79
Commercial, Industrial and Business Opportunity	\$47,838,047	86	\$27,884,784	62
Total sales year to date	\$1,110,236,425	4,092	\$939,438,709	3,319

<u>Year To Date</u>		
Average Residential Sale Price	\$278,260	\$295,758
Ratio Listed Price/Sale Price %	105.00%	100.00%
Median Residential Sale Price	\$240,000	\$254,000

YTD Number of Residential Listings Entered	4,448	3,868
Number of Active Residential Listings at Month End	488	505

