

2023
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
January

	<u>2022</u>	<u>2022</u> <u>units</u>	<u>2023</u>	<u>2023</u> <u>units</u>
Residential Sales	\$69,732,881	270	\$51,775,632	186
Lots and Land	\$6,082,950	26	\$2,269,313	17
Multi-Family	\$4,278,800	19	\$2,500,000	10
Commercial, Industrial and Business Opportunity	\$914,500	3	\$720,001	4
Total sales year to date	\$81,009,131	318	\$57,264,946	217

<u>Year To Date</u>		
Average Residential Sale Price	\$258,270	\$278,364
Ratio Listed Price/Sale Price %	100.00%	97.00%
Median Residential Sale Price	\$213,500	\$239,500

YTD Number of Residential Listings Entered	293	326
Number of Active Residential Listings at Month End	206	363

