Local Market Update – March 2023 A Research Tool Provided by the Michigan Regional Information Center

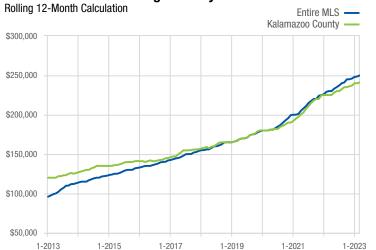


Kalamazoo County

| Single Family Residential | March | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2022 | 2023 | % Change | Thru 3-2022 | Thru 3-2023 | % Change | |
| New Listings | 318 | 219 | - 31.1% | 748 | 620 | - 17.1% | |
| Pending Sales | 291 | 217 | - 25.4% | 698 | 556 | - 20.3% | |
| Closed Sales | 231 | 191 | - 17.3% | 625 | 468 | - 25.1% | |
| Days on Market Until Sale | 16 | 25 | + 56.3% | 19 | 24 | + 26.3% | |
| Median Sales Price* | \$222,500 | \$241,500 | + 8.5% | \$209,950 | \$235,050 | + 12.0% | |
| Average Sales Price* | \$269,135 | \$275,112 | + 2.2% | \$256,850 | \$273,927 | + 6.6% | |
| Percent of List Price Received* | 101.9% | 99.8% | - 2.1% | 100.7% | 98.9% | - 1.8% | |
| Inventory of Homes for Sale | 160 | 192 | + 20.0% | | — | _ | |
| Months Supply of Inventory | 0.5 | 0.8 | + 60.0% | | | | |

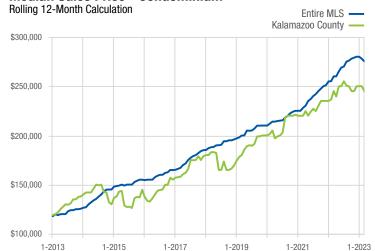
| Condominium | March | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2022 | 2023 | % Change | Thru 3-2022 | Thru 3-2023 | % Change | |
| New Listings | 29 | 29 | 0.0% | 88 | 85 | - 3.4% | |
| Pending Sales | 28 | 22 | - 21.4% | 70 | 58 | - 17.1% | |
| Closed Sales | 31 | 24 | - 22.6% | 68 | 55 | - 19.1% | |
| Days on Market Until Sale | 34 | 25 | - 26.5% | 33 | 34 | + 3.0% | |
| Median Sales Price* | \$275,000 | \$237,500 | - 13.6% | \$248,750 | \$235,000 | - 5.5% | |
| Average Sales Price* | \$286,437 | \$256,579 | - 10.4% | \$260,199 | \$256,919 | - 1.3% | |
| Percent of List Price Received* | 101.2% | 98.1% | - 3.1% | 99.8% | 98.2% | - 1.6% | |
| Inventory of Homes for Sale | 35 | 41 | + 17.1% | | _ | _ | |
| Months Supply of Inventory | 1.1 | 1.7 | + 54.5% | | _ | _ | |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Single Family Residential

Median Sales Price - Condominium



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.