

**2023**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**March**

	<u>2022</u>	<u>2022</u> <u>units</u>	<u>2023</u>	<u>2023</u> <u>units</u>
Residential Sales	\$230,105,882	885	\$191,886,473	710
Lots and Land	\$13,038,390	83	\$7,695,376	76
Multi-Family	\$10,129,359	41	\$6,553,901	29
Commercial, Industrial and Business Opportunity	\$8,739,125	23	\$7,369,401	14
<b>Total sales year to date</b>	<b>\$262,012,756</b>	<b>1,032</b>	<b>\$213,505,151</b>	<b>829</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$260,007	\$270,263
Ratio Listed Price/Sale Price %	101.00%	99.00%
Median Residential Sale Price	\$220,000	\$235,000

YTD Number of Residential Listings Entered	1,063	907
Number of Active Residential Listings at Month End	212	297

