2022
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
October

| | <u>2021</u> | 2021 <u>units</u> | <u>2022</u> | 2022 <u>units</u> |
|-------------------------------------------------|-----------------|----------------------|-----------------|----------------------|
| Residential Sales | \$1,126,894,735 | 4,368 | \$1,111,141,664 | 3,996 |
| Lots and Land | \$49,191,467 | 447 | \$33,290,283 | 292 |
| Multi-Family | \$32,928,907 | 155 | \$30,059,927 | 140 |
| Commercial, Industrial and Business Opportunity | \$55,625,957 | 103 | \$53,234,547 | 93 |
| Total sales year to date | \$1,264,641,066 | 5,073 | \$1,227,726,421 | 4,521 |

| Year To Date | | |
|----------------------------------------------------|-----------|-----------|
| Average Residential Sale Price | \$257,989 | \$278,063 |
| Ratio Listed Price/Sale Price % | 102% | 105% |
| Median Residential Sale Price | \$225,000 | \$240,000 |
| YTD Number of Residential Listings Entered | 5,263 | 4,917 |
| | | |
| Number of Active Residential Listings at Month End | 423 | 538 |

