

**2022**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**September**

	<u>2021</u>	<u>2021</u> <u>units</u>	<u>2022</u>	<u>2022</u> <u>units</u>
<b>Residential Sales</b>	\$990,853,143	3,841	\$1,002,849,593	3,604
<b>Lots and Land</b>	\$44,277,167	411	\$32,191,483	274
<b>Multi-Family</b>	\$29,797,407	140	\$27,357,302	128
<b>Commercial, Industrial and Business Opportunity</b>	\$40,015,957	91	\$47,838,047	86
<b>Total sales year to date</b>	<b>\$1,104,943,674</b>	<b>4,483</b>	<b>\$1,110,236,425</b>	<b>4,092</b>

<b>Year To Date</b>		
<b>Average Residential Sale Price</b>	\$257,967	\$278,260
<b>Ratio Listed Price/Sale Price %</b>	102.00%	105.00%
<b>Median Residential Sale Price</b>	\$225,000	\$240,000

**YTD Number of Residential Listings Entered** 4,759 4,448

**Number of Active Residential Listings at Month End** 468 488

